

Dean Foods' CEO Gregg Engle\$: \$66,080,000 Compensation in 2007

by Pete Hardin

For years, *The Milkweed* has painted Dean Foods CEO Gregg Engle\$ as an Ivy-league, yuppie MBA obsessed with draining corporate coffers to line his pockets. Now comes the proof!

An article in the August 2008 issue of *Food Processing*, titled "How Much Your Boss Makes," lists Engles as THE #1 EARNING FOOD CORPORATION CEO in the U.S. for 2007. Engle\$' "pay" in 2007 totaled \$66,080,000 in 2007. Not only did Engle\$ make more money than any other food corporation CEO in the U.S. in 2007 ... ENGLE\$ WAS PAID MORE THAN FIVE TIMES AS MUCH MONEY AS THE SECOND-HIGHEST-PAID FOOD COMPANY HEAD!!!

\$60,080,000 for that money-sucking yuppie???
In a year when Dean Foods' earnings and stock performed badly, none-the-less.

The *Food Processing* article drew its data from information published earlier in 2008 by *Forbes* magazine. The article in *Food Processing* noted: "Like the soaring grocery prices, the once relatively modest pay for food and beverage CEOs seems to have ballooned since we last explored executive compensation back in 2006. For example, the CEO at Dean Foods, Gregg Engles, was paid an unpretentious \$4.75 million in 2006. Today, Engles' paycheck is reported to be more than \$66 million, a 1400 percent increase, according to *Forbes* magazine."

A 1400% increase ... in a year when the company's performance and stock values nose-dived.

2007 special \$15/share stock payout netted \$39.6 mil

A cool \$39.6 million of that \$66,080,000 million pay-out by Dean Foods to Gregg Engle\$ came in the form of a special, \$15 per share, one-time, bonus pay-out to company stockholders in early 2007. Engle\$ was the leading individual stockhold-

er at Dean Foods, holding more than 2.5 million shares of stock at the time.

At pay-out (early spring 2007), Dean Foods stock soared to above \$45 per share. But that stock plunged immediately back to the low \$30/share range, once the \$15 payout to shareholders.

In an instance of incredible corporate venality, Dean Foods' BORROWED \$1.96 BILLION to make the \$15/share payout to stockholders. Paying off that foolish borrowed disbursement has impaired Dean Foods' financial performance ever since, even if it did make Gregg Engle\$ personally much richer.

Earlier in 2008, Dean Foods' stock sunk as low as \$18-19 per share, before a resurgence to the low

\$20 per share range ... based on overtly optimistic forecasts for improved future earnings.

How many company-paid, country club memberships does one person need? How much gouging of consumer milk prices must occur to pad the personal fortune of this money-thirsty, Texas yuppie? How many dairy farmers, and how many milk haulers must get screwed financially, to put all that money in Gregg Engle\$' pockets?

For all intents and purposes, Dean Foods – the nation's largest fluid milk processor – looks like a Gregg Engle\$' personal money-machine.

\$66 million for one year's CEO compensation! Certainly Dean Foods' board of directors has to be in on this scam, without any questions asked.

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